

 $S \cdot O \cdot L \cdot U \cdot T \cdot I \cdot O \cdot N \cdot S$ 







n the musical Oklahoma!, the song
Oklahoma! has a line that says,
"Oklahoma, where the wind comes
sweepin' down the plain." There is a new
wind sweeping down the plain in Oklahoma
and it's making continuous concrete pours.
Meet Zach McQuay and his concrete
business McQuay Construction.

## **CONCRETE MINDSET**

Zach is a third-generation concrete guy. His grandfather started the business and his dad took the reins in 1977. Zach took the business in 2007-2008. Although his tool and equipment arsenal were meager, his pursuit of innovative ways to grow the business and be successful at scheduling his time moved him forward to today. With the means of producing his own concrete, doing all of his own dirt work and GPS, Zach added to his fleet volumetric concrete mixers from Cemen Tech.

"I set out to get one volumetric concrete mixer, and after doing research, I found Cemen Tech had the best set up. If it's good for the U.S. military, it's good for me," says Zach McQuay, owner of McQuay Construction. "I thought one truck would do it; now I have three trucks and will have a fourth truck by the time World of Concrete in Vegas starts."

The deciding factor Zach shares about the Cemen Tech volumetric concrete mixers is the proprietary productivity tools in ACCU-POUR™. This tool allows for connection to the office, dispatch, and fleet in real time. This one platform utilizes GPS fleet tracking, electronic scheduling, batch ticketing and on-the-spot reporting about completed jobs and material usage.

"When you can pour anytime, it's easy to schedule projects and be nimble, allowing for multiple jobs in one day depending on the yardage needed for each project."

## **OKLAHOMA PROJECT**

At the project in Poteau, Oklahoma, fire hydrants were installed a few days before the work commenced. This was a timesaver since a water truck did not have to be on-site. The material stockpiles of rock, sand, and powder were placed for optimal

www.mcsmag.com JANUARY 2022 15



See Zach McQuay's Cemen Tech truck in the concourse on display at World of Concrete and check out the hood wrap.

reach prior to pour day. The equipment set up was maximized to be productive and move through the pours smoothly.

"With ACCU-POUR, I can run my business from my iPad and stay on top of materials, timing, scheduling, ticketing, and even the location of my trucks," says Zach. "The innovation of the Cemen Tech truck and ACCU-POUR has benefitted my business and 2022 looks to be a good year with 12,000 yards already on the books in the first quarter."

## **CLOSING THOUGHT**

It's only fitting that Zach McQuay return to World of Concrete (WOC) with one of his trucks since this is where he was first introduced to Cemen Tech. On display at WOC in the Convention Center concourse will be Zach's Cemen Tech truck with a wrap on the hood featuring a photo of the Oklahoma project.

## for more information

Cemen Tech, Inc. has 53 years manufacturing and engineering experience in the volumetric mixing industry. As the industry leader, the company strives to provide the highest quality concrete mixers to its customers. Cemen Tech currently operates in over 70 countries, services mixers across the globe, and supplies equipment to the United States military. For more, visit www.cementech.com.



**16** JANUARY 2022 www.mcsmag.com